



INVESTMENT OPPORTUNITY

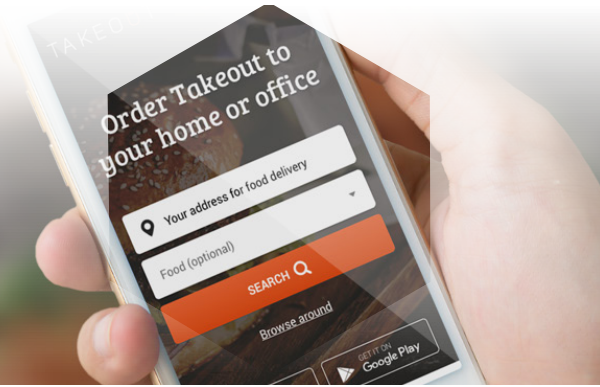
TAKEOUT GROUP

USCGIM
Takeout Loan LLC

CONVERTIBLE NOTE
€2,000,000

INVESTMENT OVERVIEW

TAKEOUT GROUP A/S *All-In-One (SaaS) Ordering and Dispatching Platform*



COMPANY OVERVIEW

- Takeout is a SaaS company in online delivery space
- Takeout's platform integrates three aspects of the food delivery service, i.e., takeout ordering, white-label solution and delivery dispatching services
- Total orders handled by the platform was up 89% to 363,736 in 2019, largely driven by organic growth
- Value proposition: enabling restaurants to a) profit from on-line presence and b) reclaim their customers from aggregators ensuring rapid adoption and sustainable long-term economics
- The company is active in 8 countries with 2 major international partners and 7 co-owned local partnerships
- Having established itself in certain parts of Europe, the company is now in the phase of international expansion

TECHNOLOGY

The Takeout Solution is an All-In-One IT system built around an open and agile API with three core technologies:

- A takeaway marketplace (portal with accompanying apps), the Takeout brand
- Customized singular restaurant apps (white-label), the MenuKitt brand
- An order and driver dispatching system, the DriverKitt / LastMile brand



REVENUE MODEL

Takeout earns revenues from three sources for the services it provides to the restaurants:

- Fixed licensing fee, negotiated individually with partner
- Royalty, 1-2% gross, or a 10% royalty per transaction
- Minority ownership stakes in partner restaurants

GROWTH STRATEGY

The company expects revenue to exceed €21m in the next five years on a group level. The immediate strategy is based upon three pillars

- Co-owned partnerships (Local Partners)
- Strategic partnerships (Mega Partners)
- Restaurant-chain partnerships in larger cities (Mega Metro's)

MANAGEMENT

Thomas Cort Hansen, CEO, Co-founder

- Specializing in e-business
- M.Sc., International Business

Ulrich Cort Hansen, COO, Co

- Master of Law., LL.M

DEAL STRUCTURE

Company:	Takeout Group A/S
Headquartered:	Copenhagen, Denmark
Offering:	Up to €2,000,000 convertible note in 4 tranches
Issuer:	USCGIM Takeout Loan LLC
Coupon:	Prime + 10.25% pa
Security:	12-month interest reserve, 74% share pledge, cross corporate guarantee, and bank accounts charge
Term:	48 months
Amortization:	Interest only for first 12 months, fully amortized remaining 36 months
Conversion:	25% discount on the first million, 20% on remaining
Callable:	Any time after 12 months
Min Purchase Size:	€25,000
Placement Agent:	US Capital Global Securities LLC
Placement Agent Commission:	5%
Discount:	25% on conversion
Investment:	Issuer intends to hold convertible note issued directly by the Company
Exit Strategy:	M&A or IPO in 3-5 years

ALL-IN-ONE SERVICE

Consolidated: Financial Synopsis

Currency	EUR							
Numbers in	Thousands							
Exchange rate	EURDKK: 7.47							
Done by	Management							
	Projections							
	17	18	19	20P	21P	22P	23P	24P
Total sales	2,201	2,445	2,834	4,311	7,160	10,756	16,158	21,433
Y-o-Y growth (%)		11%	16%	52%	66%	50%	50%	33%
Gross profit	1,374	1,472	2,112	3,241	5,567	9,181	14,293	19,256
Gross margin	62%	60%	75%	75%	78%	85%	88%	90%
EBIT	145	(294)	2	384	2,166	5,385	10,172	14,746
EBIT margin	7%	(12%)	0%	9%	30%	50%	63%	69%
Net income	62	(237)	(47)	151	1,863	5,099	9,885	14,191
% of total sales	3%	(10%)	(2%)	4%	26%	47%	61%	66%
<i>Add back:</i>								
D&A	100	115	117	143	175	221	247	247
EBITDA	245	(178)	119	527	2,341	5,606	10,419	14,993
EBITDA margin	11%	(7%)	4%	12%	33%	52%	64%	70%
CapEx	(367)	(690)	(387)	(384)	(542)	(321)	(321)	(308)



CONTACT

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For the Risks and Disclaimer of this offering, please read the *USCGS Takeout Investment Summary*.

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